

# CO-OPERATIVES= YOU ARE NOT ALONE

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National Cooperative Business Association CLUSA International



of Business, Community, and Democracy US COMMUNITY DEMOCRACY

Co-op's are the intersection



### Cooperative Principles



### U.S. Coops by the Numbers...

32,000 Cooperatives in the US

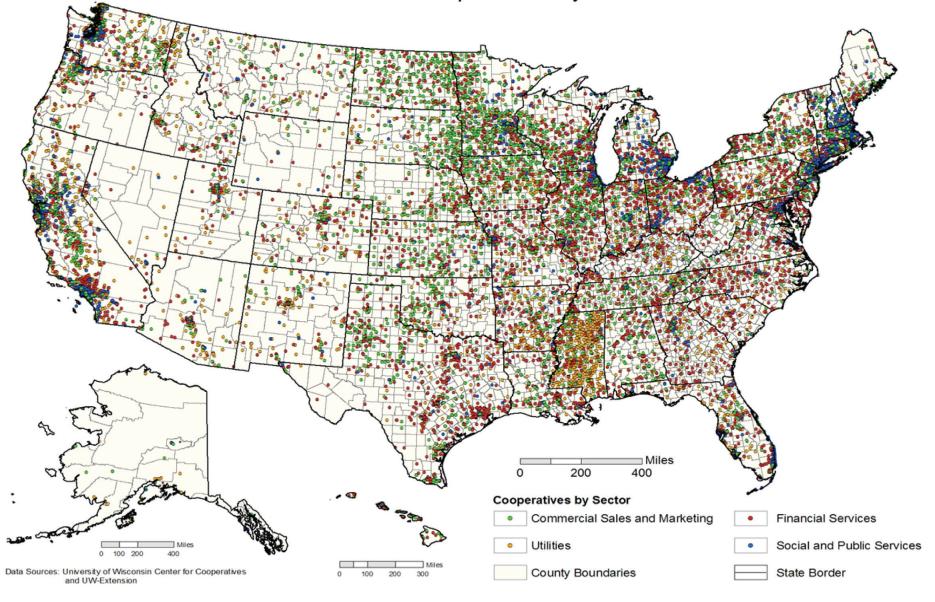
2 million jobs

\$652 billion in annual sales

More than \$3 trillion in assets



#### Distribution of Cooperatives by Sector





Established in 1916, **NCBA CLUSA** is the **oldest** and **largest** U.S. trade association for the cooperative sector—representing all co-op sectors:



Housing

Insurance

Marketing

Manufacturing

Technology

Utility

Agriculture

Child Care & Preschool

Credit Unions

**Financial Services** 

Food

Funeral & Memorial Societies

Healthcare





Credit Union National Association

**CUNA** 







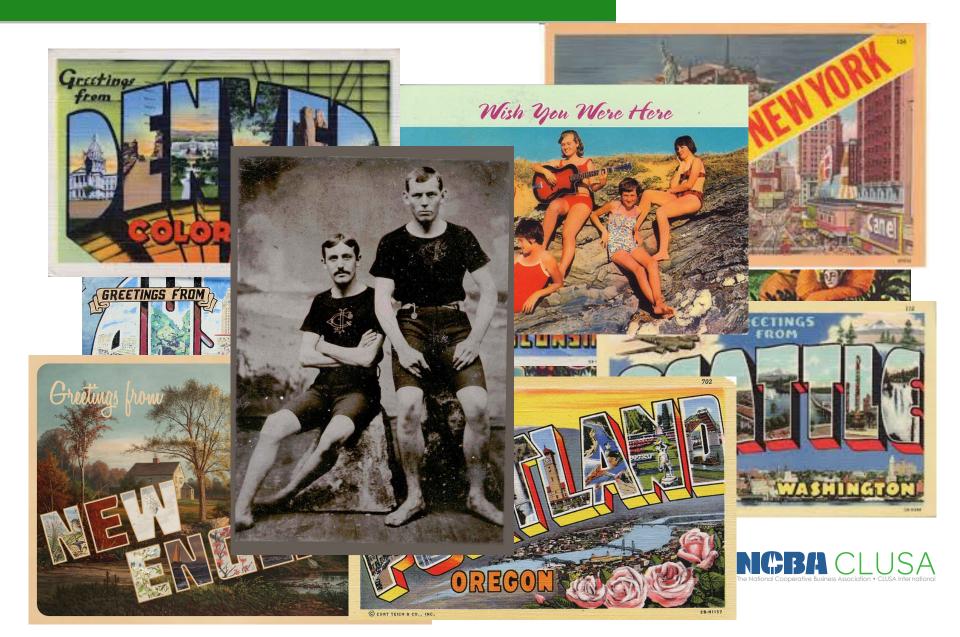
#### NCBA CLUSA's Role

- A "Chamber of Commerce" for co-ops
- The only national organization that addresses co-op issues across industries
- Represents co-op sector before Congress, government, private sector, donors
- Executes international development projects that support cooperative development





#### **Cooperative Business Associations**





Beginning in 1953, NCBA CLUSA began implementing cooperative development programs overseas, organizing the *Indian Farmers Fertilizer Cooperative (IFFCO)* in the country of India. Today NCBA CLUSA has projects in 15 countries implementing \$40 million USD annually in international development.







#### Key Projects in:

- Senegal
- Uganda
- Indonesia
- Niger
- Burkina Faso
- East Timor
- Guatemala
- Mozambique

### **Key Projects**

#### **MILLET**

- 73% increase in Millet yields
- Revenue from processed Millet increased by 226%
- Volume sold increased by 193% through co-ops and private partnerships



### Nutrition-led & Conservation Agriculture

#### **YAAJEENDE**

- 59% reduction in households that consume fewer than 2 meals per day
- 492 private enterprises developed (co-ops, women's groups...)
- Established asset building for women
- Nutrition training for more than 40k and counting



### **Key Projects**

### Youth **Empowerment**

### Yes Youth Can!

National associations based on the cooperative model



- Formed 1,629 youth bunges (groups) representing more than 83,000 individuals
- 119,023 youth (including 50,674 women) obtained National Identity Cards
- 37,290 youth (including 14,910 women) elected into leadership positions
- More than 16,000 advocacy campaigns promoted gender equality, governance, and health



### **Key Projects**

### Delta Regional Market (DRM)

Cooperative sponsored community economic empowerment, promoting locally grown/made products.

- Nearly 35% of current population at or below poverty level
- Directly targets poverty alleviation through job creation, business development, and tourism
- DRM will be formed as a cooperative
- Will boost economy, nutrition, health
- Combatting "food desert" syndrome
- Model for Public/Private partnerships
- Focused on investing in local community

### Poverty **Alleviation**



Marks, Mississippi



### Co-ops making a MARQUE





- Show your alignment with cooperative movement
- Identity
- Conversation starter
- Pushes the cooperative message forward with unlimited shelf-life
- A coop domain is a restricted domain only available to cooperatives
- The marque is free
- The first year of the domain is free

### YOU....

Advocacy Involvemen

Fair-Trade #gocoop Small Farmer

Volunteer
Opportunities

Organizational memberships



Individual Memberships

www.ncba.coop

### Questions?

### Thank You!

## Thomas Bowen Director of Membership



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