

# Profit & Loss Comparison

Properties: All Properties

Comparison Periods: 5/1/2014 - 9/30/2014 and 5/1/2014 - 9/30/2014 (Cash Basis)

	First Range 5/1/14 - 9/30/14	Second Range 5/1/14 - 9/30/14	\$ Change	% Change
<b>INCOME</b>				
31000 ICC Charges				
31101 Vacancies	0.00	-114,468.75	114,468.75	100.0%
31000 Other ICC Charges	558,599.47	644,242.00	-85,642.53	-13.3%
31000 Total ICC Charges	558,599.47	529,773.25	28,826.22	5.4%
32000 Membership Fees	30,465.00	25,000.00	5,465.00	21.9%
32002 Fine Income - Misc	-4.88	0.00	-4.88	
32004 Pet Fees (Income)	540.00	625.00	-85.00	-13.6%
32010 Interest Income	1,639.06	2,500.00	-860.94	-34.4%
32015 Utilities Income	296.00	0.00	296.00	
32020 Surcharge Income	-450.00	6,000.00	-6,450.00	-107.5%
33010 Rochdale Rent	1,002.15	1,825.00	-822.85	-45.1%
33030 Bloomington Loan	0.00	450.00	-450.00	-100.0%
33050 Utilities Income	70,880.88	61,376.00	9,504.88	15.5%
34011 Other ICC Charges	6,845.77	0.00	6,845.77	
34018 Reco Merchandise	182.00	0.00	182.00	
34020 Short Term ICC Fees	1,800.00	0.00	1,800.00	
34030 Late Fine Fees	1,198.45	2,937.50	-1,739.05	-59.2%
34035 Office Labor Fine	301.98	0.00	301.98	
34037 ICC Scholarships	-9,450.15	0.00	-9,450.15	
34038 RECO Bonus	-150.00	0.00	-150.00	
34040 ACH reject adjustment	25,602.09	0.00	25,602.09	
34041 Rebates and assessments	-452.05	0.00	-452.05	
34045 A/C Charge	618.45	3,800.00	-3,181.55	-83.7%
34100 House Income				
34101 House Charges	-60.00	0.00	-60.00	
34102 Other House Charges	796.10	0.00	796.10	
34104 Short Term House Fees	200.00	0.00	200.00	
34100 Total House Income	936.10	0.00	936.10	
34700 Unallocated Prepays	82,229.64	0.00	82,229.64	
36002 ICPSR/Special Programs Shares	7,887.10	7,000.00	887.10	12.7%
<b>TOTAL INCOME</b>	<b>780,517.06</b>	<b>641,286.75</b>	<b>139,230.31</b>	<b>21.7%</b>
<b>COST OF GOOD SOLD</b>				
<b>TOTAL COST OF GOOD SOLD</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>
<b>EXPENSE</b>				
7000 Balance Transfer	-14.15	0.00	-14.15	
41000 Property Expense				
41001 Loan Interest Expense				
41120 Comerica Line of Credit Interes	5,159.32	5,165.00	-5.68	-0.1%
41130 Comerica Commerical Loan Int	19,048.69	59,583.31	-40,534.62	-68.0%
41140 Comerica Swap Interest Expen:	9,976.97	0.00	9,976.97	
<b>41001 Total Loan Interest Expense</b>	<b>34,184.98</b>	<b>64,748.31</b>	<b>-30,563.33</b>	<b>-47.2%</b>
42000 Property Taxes				
42001 Personal Property Tax	3,284.19	230,000.00	-226,715.81	-98.6%
42002 Real Estate Tax	227,387.66	0.00	227,387.66	
<b>42000 Total Property Taxes</b>	<b>230,671.85</b>	<b>230,000.00</b>	<b>671.85</b>	<b>0.3%</b>
42100 Building Expense				
41005 House Expense phone/internet	15,811.26	9,585.00	6,226.26	65.0%
41006 House Expense Gas	14,671.99	33,330.00	-18,658.01	-56.0%
41007 House Expense Electric	36,347.15	42,500.00	-6,152.85	-14.5%
41008 House Expense Water	31,194.93	29,165.00	2,029.93	7.0%
42101 Ed Center Expenses	787.08	1,250.00	-462.92	-37.0%
42103 Rochdale Expenses	2,469.73	2,165.00	304.73	14.1%

<b>42100 Total Building Expense</b>	101,282.14	117,995.00	-16,712.86	-14.2%
43000 Insurance				
43010 Insurance - Comprehensive	95,041.45	154,100.00	-59,058.55	-38.3%
<b>43000 Total Insurance</b>	<u>95,041.45</u>	<u>154,100.00</u>	<u>-59,058.55</u>	<u>-38.3%</u>
<b>41000 Total Property Expense</b>	461,180.42	566,843.31	-105,662.89	-18.6%
44100 Major Maintenance				
44150 Major Projects				
4415002 Major Projects - Black Elk	242,332.00	0.00	242,332.00	
4415007 Major Projects - Lester	41,041.00	0.00	41,041.00	
4415012 Major Projects - Nakamura	18,357.62	0.00	18,357.62	
4415014 Major Projects - Owen	25,621.57	0.00	25,621.57	
4415015 Major Projects - Ruths'	227.00	0.00	227.00	
44150 Other Major Projects	0.00	270,375.00	-270,375.00	-100.0%
<b>44150 Total Major Projects</b>	<u>327,579.19</u>	<u>270,375.00</u>	<u>57,204.19</u>	<u>21.2%</u>
44160 Contingency	25,723.58	35,000.00	-9,276.42	-26.5%
44300 Major Furniture & Equipment				
44301 Furniture	1,744.46	0.00	1,744.46	
44302 Equipment	31,608.47	46,000.00	-14,391.53	-31.3%
<b>44300 Total Major Furniture &amp; Equip</b>	<u>33,352.93</u>	<u>46,000.00</u>	<u>-12,647.07</u>	<u>-27.5%</u>
44315 Sustainability - Major	0.00	4,000.00	-4,000.00	-100.0%
45133 Gregory Insurance Payout	52,579.95	0.00	52,579.95	
<b>44100 Total Major Maintenance</b>	<u>439,235.65</u>	<u>355,375.00</u>	<u>83,860.65</u>	<u>23.6%</u>
44200 Annual Maintenance				
44201 Fire Safety	7,065.40	8,333.31	-1,267.91	-15.2%
44204 Other Minor Maintenance	7,061.40	7,083.31	-21.91	-0.3%
44219 Other Suppliers/Services	1,390.83	860.00	530.83	61.7%
44240 Supplies	3,390.27	833.31	2,556.96	306.8%
44241 Crib	2,645.94	1,250.00	1,395.94	111.7%
44243 Pest Control	5,365.00	10,625.00	-5,260.00	-49.5%
44244 Cell Phones	1,258.83	1,875.00	-616.17	-32.9%
44245 Interim Expenses	4,930.86	1,041.69	3,889.17	373.4%
44252 Heating	10,143.88	18,750.00	-8,606.12	-45.9%
44253 Electrical Services	17,337.97	18,750.00	-1,412.03	-7.5%
44261 Minor Furniture and Equipment	14,867.94	21,500.00	-6,632.06	-30.8%
44501 Vehicle Expenses				
445011 ICC Truck expense	1,058.48	0.00	1,058.48	
445012 Staff vehicle expense	1,774.88	2,708.31	-933.43	-34.5%
<b>44501 Total Vehicle Expenses</b>	<u>2,833.36</u>	<u>2,708.31</u>	<u>125.05</u>	<u>4.6%</u>
442004 Plumbing	16,629.03	12,500.00	4,129.03	33.0%
442005 Appliance Services	6,302.80	10,000.00	-3,697.20	-37.0%
442006 Carpentry	1,499.25	0.00	1,499.25	
442007 Doors/Windows	3,324.11	6,000.00	-2,675.89	-44.6%
442008 Flooring	1,935.95	5,000.00	-3,064.05	-61.3%
442009 Hardware/Tools	15,252.68	7,919.00	7,333.68	92.6%
442011 Grounds/Roofing	5,675.52	12,000.00	-6,324.48	-52.7%
442012 Recycle/Trash	1,903.68	2,500.00	-596.32	-23.9%
442181 Contractor Time and Material	68,911.35	25,833.31	43,078.04	166.8%
442182 City Inspection Fee	2,900.00	4,583.31	-1,683.31	-36.7%
442183 Bed Bugs	0.00	20,000.00	-20,000.00	-100.0%
<b>44200 Total Annual Maintenance</b>	<u>202,626.05</u>	<u>199,945.55</u>	<u>2,680.50</u>	<u>1.3%</u>
45000 Payroll				
45001 Part Time Staff				
45110 Administrative Assistant	4,484.50	4,500.00	-15.50	-0.3%
45120 Front Desk Staff	4,476.00	4,800.00	-324.00	-6.8%
45140 Finance Assistant	6,375.25	9,880.00	-3,504.75	-35.5%
45180 Marketing Intern	1,392.50	3,833.31	-2,440.81	-63.7%
45190 Tech Support	9,497.43	12,133.31	-2,635.88	-21.7%
45220 Maintenance/Interim Assistant	26,125.75	10,000.00	16,125.75	161.3%
<b>45001 Total Part Time Staff</b>	<u>52,351.43</u>	<u>45,146.62</u>	<u>7,204.81</u>	<u>16.0%</u>
45100 Full Time Staff	163,702.62	170,239.06	-6,536.44	-3.8%
45200 House Employees Salaries	-5,098.43	0.00	-5,098.43	
45300 Taxes & Benefits				
45202 Unemployment	-22.57	1,037.28	-1,059.85	-102.2%
45310 Health Insurance	17,455.22	16,650.64	804.58	4.8%
45320 Supplemental Insurance	593.15	0.00	593.15	
45321 Supplemental in lieu of Insur	1,443.45	4,000.00	-2,556.55	-63.9%

45330 Retirement Contribution	9,051.38	13,885.60	-4,834.22	-34.8%
45340 Secondary Insurance	1,465.96	733.31	732.65	99.9%
45350 Social Security Taxes	<u>20,925.97</u>	<u>15,870.58</u>	<u>5,055.39</u>	<u>31.9%</u>
<b>45300 Total Taxes &amp; Benefits</b>	<b>50,912.56</b>	<b>52,177.41</b>	<b>-1,264.85</b>	<b>-2.4%</b>
45401 Other Staff Expenses				
45400 GM Discretionary Allowance	418.77	1,041.69	-622.92	-59.8%
45410 Staff Training	696.46	250.00	446.46	178.6%
45411 Staff and Managers Conference	904.37	2,500.00	-1,595.63	-63.8%
45420 Professional Memberships	578.13	400.00	178.13	44.5%
45421 Hiring Expenses	345.61	0.00	345.61	
45425 Rent Manager Training	<u>318.74</u>	<u>0.00</u>	<u>318.74</u>	
<b>45401 Total Other Staff Expenses</b>	<b>3,262.08</b>	<b>4,191.69</b>	<b>-929.61</b>	<b>-22.2%</b>
<b>45000 Total Payroll</b>	<b>265,130.26</b>	<b>271,754.78</b>	<b>-6,624.52</b>	<b>-2.4%</b>
46000 Administrative Services				
46001 Parking	1,463.40	5,200.00	-3,736.60	-71.9%
46002 Telephone Expenses	1,044.84	1,669.00	-624.16	-37.4%
46003 Office Supplies	5,355.10	3,331.00	2,024.10	60.8%
46004 Printing and Duplication	836.05	3,335.00	-2,498.95	-74.9%
46005 Postage	1,086.02	833.31	252.71	30.3%
46006 Bank Fees	-6,782.63	206.00	-6,988.63	-3392.5%
46008 PayPal Fees	4,204.65	1,044.00	3,160.65	302.7%
46010 Office Equipment	1,280.01	2,500.00	-1,219.99	-48.8%
46011 Office Technology costs				
460111 Property Management softwar	2,080.00	2,972.94	-892.94	-30.0%
460112 ACH Transaction fees	0.00	3,100.00	-3,100.00	-100.0%
460113 Office software	<u>405.00</u>	<u>1,250.00</u>	<u>-845.00</u>	<u>-67.6%</u>
<b>46011 Total Office Technology cost:</b>	<b>2,485.00</b>	<b>7,322.94</b>	<b>-4,837.94</b>	<b>-66.1%</b>
46200 Professional Services				
46201 Legal	1,515.00	5,000.00	-3,485.00	-69.7%
46202 Audit	3,670.00	15,000.00	-11,330.00	-75.5%
46203 Computer Consult (Dynamic Ed	3,210.00	3,130.00	80.00	2.6%
46204 Other Consulting (Stickerbook)	0.00	206.00	-206.00	-100.0%
46205 HR Consulting	<u>2,382.50</u>	<u>0.00</u>	<u>2,382.50</u>	
<b>46200 Total Professional Services</b>	<b>10,777.50</b>	<b>23,336.00</b>	<b>-12,558.50</b>	<b>-53.8%</b>
46300 Member Services				
46304 Misc Member Services	0.00	125.00	-125.00	-100.0%
46305 Advertising and Promotion	<u>0.00</u>	<u>1,456.00</u>	<u>-1,456.00</u>	<u>-100.0%</u>
<b>46300 Total Member Services</b>	<b>0.00</b>	<b>1,581.00</b>	<b>-1,581.00</b>	<b>-100.0%</b>
<b>46000 Total Administrative Services</b>	<b>21,749.94</b>	<b>50,358.25</b>	<b>-28,608.31</b>	<b>-56.8%</b>
46500 Organization Dues				
47001 NASCO Dues	14,816.00	0.00	14,816.00	
47004 CCDC (NASCO Development Se	8,184.00	0.00	8,184.00	
46500 Other Organization Dues	<u>259.00</u>	<u>0.00</u>	<u>259.00</u>	
<b>46500 Total Organization Dues</b>	<b>23,259.00</b>	<b>0.00</b>	<b>23,259.00</b>	
46999 Committees & Activities				
47000 Coordinating Committee				
47007 CoCo Scholarships	0.00	8,317.50	-8,317.50	-100.0%
47009 CoCo Training/Retreats	87.46	0.00	87.46	
47010 Other/Misc	<u>57.37</u>	<u>0.00</u>	<u>57.37</u>	
<b>47000 Total Coordinating Committe</b>	<b>144.83</b>	<b>8,317.50</b>	<b>-8,172.67</b>	<b>-98.3%</b>
47333 Recruitment and Retention Comr				
47331 Advertising	880.00	1,669.00	-789.00	-47.3%
47334 Events	0.00	150.00	-150.00	-100.0%
47335 Merchandise	-10.00	0.00	-10.00	
47336 Recruitment Bonuses	<u>0.00</u>	<u>500.00</u>	<u>-500.00</u>	<u>-100.0%</u>
<b>47333 Total Recruitment and Retent</b>	<b>870.00</b>	<b>2,319.00</b>	<b>-1,449.00</b>	<b>-62.5%</b>
47400 Membership Committee				
47410 Interim Scholarship	<u>0.00</u>	<u>6,000.00</u>	<u>-6,000.00</u>	<u>-100.0%</u>
<b>47400 Total Membership Committee</b>	<b>0.00</b>	<b>6,000.00</b>	<b>-6,000.00</b>	<b>-100.0%</b>
47500 Diversity Committee				
47580 Trainings	97.91	400.00	-302.09	-75.5%
47582 Events	<u>0.00</u>	<u>150.00</u>	<u>-150.00</u>	<u>-100.0%</u>
<b>47500 Total Diversity Committee</b>	<b>97.91</b>	<b>550.00</b>	<b>-452.09</b>	<b>-82.2%</b>
47600 Education Committee				
47606 New Member Orientation	0.00	500.00	-500.00	-100.0%
47607 Officer Training	60.00	650.00	-590.00	-90.8%

47619 BOD Training/Retreats	904.81	2,500.00	-1,595.19	-63.8%
47650 Misc Edcom/Coop month	450.00	100.00	350.00	350.0%
<b>47600 Total Education Committee</b>	<b>1,414.81</b>	<b>3,750.00</b>	<b>-2,335.19</b>	<b>-62.3%</b>
47700 Technology Team				
477100 Swiches	0.00	50.00	-50.00	-100.0%
477200 Routers	275.02	860.00	-584.98	-68.0%
477300 Ethernet Cables	0.00	100.00	-100.00	-100.0%
477400 Tools	0.00	100.00	-100.00	-100.0%
<b>47700 Total Technology Team</b>	<b>275.02</b>	<b>1,110.00</b>	<b>-834.98</b>	<b>-75.2%</b>
47800 Finance Committee	0.00	70.00	-70.00	-100.0%
47910 DART				
479101 Resource Library	0.00	80.00	-80.00	-100.0%
479102 Refreshments	0.00	70.00	-70.00	-100.0%
<b>47910 Total DART</b>	<b>0.00</b>	<b>150.00</b>	<b>-150.00</b>	<b>-100.0%</b>
48101 Sustainability				
481012 Sustainability expenses	0.00	900.00	-900.00	-100.0%
<b>48101 Total Sustainability</b>	<b>0.00</b>	<b>900.00</b>	<b>-900.00</b>	<b>-100.0%</b>
<b>46999 Total Committees &amp; Activities</b>	<b>2,802.57</b>	<b>23,166.50</b>	<b>-20,363.93</b>	<b>-87.9%</b>
49000 Miscellaneous/Contingency	0.00	15,565.00	-15,565.00	-100.0%
<b>TOTAL EXPENSE</b>	<b>1,415,969.74</b>	<b>1,483,008.39</b>	<b>-67,038.65</b>	<b>-4.5%</b>
<b>OTHER INCOME &amp; EXPENSE</b>				
35304 Alumni miscellaneous	-41.09	0.00	-41.09	
47200 MLK Scholarships	-1,896.76	0.00	-1,896.76	
47203 Bridge Scholarship	-1,300.38	0.00	-1,300.38	
49100 Over/Under House Expense	-581.80	0.00	-581.80	
<b>TOTAL OTHER INCOME &amp; EXPENSE</b>	<b>-3,820.03</b>	<b>0.00</b>	<b>-3,820.03</b>	<b>0.0%</b>
<b>CONTROLLABLE NOI</b>	<b>-639,272.71</b>	<b>-841,721.64</b>	<b>202,448.93</b>	<b>24.1%</b>
<b>NON CONTROLLABLE INCOME</b>				
<b>TOTAL NON CONTROLLABLE INCOME</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>
<b>NON CONTROLLABLE EXPENSE</b>				
<b>TOTAL NON CONTROLLABLE EXPENSE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>
<b>NOI</b>	<b>-639,272.71</b>	<b>-841,721.64</b>	<b>202,448.93</b>	<b>24.1%</b>
<b>NON OPERATING INCOME</b>				
<b>TOTAL NON OPERATING INCOME</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>
<b>NON OPERATING EXPENSE</b>				
<b>TOTAL NON OPERATING EXPENSE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>
<b>NET INCOME</b>	<b>-639,272.71</b>	<b>-841,721.64</b>	<b>202,448.93</b>	<b>24.1%</b>
<b>NET INCOME SUMMARY</b>				
Income	780,517.06	641,286.75	139,230.31	21.7%
Cost Of Goods Sold	0.00	0.00	0.00	0.0%
Gross Profit	780,517.06	641,286.75	139,230.31	21.7%
Expense	-1,415,969.74	-1,483,008.39	67,038.65	4.5%
Other Income & Expense	-3,820.03	0.00	-3,820.03	0.0%
Controllable NOI	-639,272.71	-841,721.64	202,448.93	24.1%
Non Controllable Income	0.00	0.00	0.00	0.0%
Non Controllable Expense	0.00	0.00	0.00	0.0%
Net Operating Income	-639,272.71	-841,721.64	202,448.93	24.1%
Non Operating Income	0.00	0.00	0.00	0.0%
Non Operating Expense	0.00	0.00	0.00	0.0%
<b>NET INCOME</b>	<b>-639,272.71</b>	<b>-841,721.64</b>	<b>202,448.93</b>	<b>24.1%</b>