



NASCO Annual Report

Seeds of
Tomorrow

campus co-
ops
continue to be a source
of new energy

Presidents' Letter

Dear Members and Friends,

We are proud to present you with this annual report for the North American Students of Cooperation (NASCO) and its two affiliate organizations: the Campus Cooperative Development Corporation (CCDC) and NASCO Properties.

This past year saw many accomplishments, including a 30% increase in attendance at NASCO's Institute, the addition of two new NASCO Properties co-ops (which combined will house nearly 70 people), and, with CCDC's assistance, the development of a new co-op in Buffalo.

Today, campus co-ops provide thousands of students and community members in Canada and the United States with opportunities to cooperatively manage their homes and businesses. Campus co-op housing provides a democratic and affordable housing option that saves members millions of dollars every year.

At the same time, we recognize that many more would like to join campus co-ops, but cannot due to limited availability. It's a huge challenge, but NASCO and its allies are actively confronting this issue.

The National Cooperative Business Association has stepped in by providing financial support to boost NASCO's long-term sustainability. The Cooperative Development Foundation is seeking grant funding to expand campus co-ops to historically black colleges. The Kagawa Fund, which NASCO and CCDC created as a loan instrument to help finance new campus co-ops, expanded by \$100,000, thanks to an investment by Riverton Community Housing. Together, these efforts will help us make campus co-ops more accessible.

This year, NASCO hosts its 25th annual Institute conference. The theme, "Growing from

In cooperation,

Deniz Tuncer
NASCO President

Tyra Robertson
CCDC President

Andrea Mills
NP President

NASCO and its Affiliates

The North American Students of Cooperation is the organized voice of the campus cooperative movement. Its primary focus is member education and movement building. To further the cause of expanding the movement, NASCO works with two affiliate organizations, the Campus Cooperative Development Corporation (CCDC) and NASCO Properties (NP).

North American Students of Cooperation

The North American Students of Cooperation is a federation of campus and community cooperatives dedicated to strengthening and expanding the cooperative movement across the United States and Canada. NASCO's focus is cooperative education. Its programs include educational conferences, training services, career development, and information provision. Through its affiliated organizations, NASCO works to expand the movement by providing development and management assistance to burgeoning cooperatives and organizing groups.

Campus Cooperative Development Corporation

The Campus Cooperative Development Corporation was founded in 1987 to reaffirm the campus cooperative movement's commitment to expansion. CCDC works closely with organizing groups and expanding cooperatives, providing assistance in the following areas: pre-development, loan financing, and organizational design, as well as full-scale project coordination. Others in the broader movement consider CCDC's development style innovative and exciting because of its use of financing from established cooperatives, rather than the public sector.

NASCO Properties

NASCO Properties is a mutual housing association founded in 1988 to assist the Inter-Cooperative Council in Austin during a severe market downturn. Working closely with CCDC, NP has expanded by working with co-op organizing groups that are unable to obtain traditional financing. The organization has grown rapidly, and currently owns nine buildings in six locations. Today, NASCO Properties is considered an essential development tool for groups

Programs

Education & Training Institute

NASCO's annual Cooperative Education & Training Institute is widely recognized as one of the most important training opportunities available to co-op members, directors, staff and managers. The Institute attracts hundreds of cooperators from the U.S. and Canada for a weekend of comprehensive technical programs and discussions.

Member Visits

The NASCO staff visits member cooperatives annually, providing on-site training and consultation on a variety of topics. Commonly requested workshops include staff-board relations, member recruitment & participation strategies, board training programs, business planning, and expansion assistance.

Co-op Managers Conference

NASCO hosts an annual conference for co-op managers and staff. A small and intimate event, the conference focuses on professional development and networking. The program includes courses and special meetings relevant to the needs and interests of the attendees.

Networking

NASCO acts as the organized voice of the campus cooperative movement, both in

terms of bringing together members and activists, and in maintaining relationships with national cooperative organizations.

Career Development

The Cooperative Internship Program seeks to bring together student applicants with internship sponsors for summer employment in a range of cooperatives and cooperative organizations. In addition, NASCO promotes co-op jobs to its active members, helping students transfer their college experience to cooperative careers.

Cooperative Development

In partnership with its affiliate, the Campus Cooperative Development Corporation, NASCO provides technical assistance to small cooperatives and organizing groups seeking to develop and expand cooperative business. Assistance includes organizational planning and design, feasibility analysis, finance acquisition, and comprehensive project management.

Cooperative Management

In partnership with its affiliate, NASCO Properties, NASCO provides an ownership and management structure for small cooperatives and organizing groups that are shut out of the traditional housing market. As a mutual housing association, NASCO Properties provides assistance in

Executive Director's

Today, as NASCO celebrates its 25th Annual Institute, I'm pleased to report that the campus cooperative sector continues to be a source of new energy and vitality for the cooperative movement.

Attendance at the 2000 NASCO Institute was our highest in over a decade and over 30% higher than the year before, with more than 400 North American co-op members taking part in more than 50 workshops. Co-sponsorship with the Fellowship for Intentional Community contributed to this high turnout. The hard work of staff members Anjanette Bunce & Eric Guetschoff, board members, and volunteers combined with a renewed enthusiasm for cooperatives on campuses across North America helped to create one of NASCO's most successful Institute conferences in recent memory.

Additional highlights of the past twelve months include:

Serving Our Members

NASCO's Institute conference may be our largest program. But it is not our only one. This year, as always, NASCO maintained an ambitious schedule of year-round member service.

NASCO staff put on a very successful Co-op Staff and Managers' Conference in January in San Francisco; assisted with regional conferences in Iowa and Oregon; developed a new Co-op Voices format; and conducted member education visits at over 85% of our Active Member co-ops.

NASCO placed thirteen co-op members in summer co-op internships. Though modest, both the number of applicants and participants were higher than the year before. NASCO hopes to place at least 20 interns in cooperative internships next year.

Building Our Membership

NASCO can only be as strong as its members make it. So it is very heartening to see NASCO's membership expand so rapidly during the past year!

New members include Pika House, a student co-op at MIT in Cambridge, MA; Millstone Co-op, a community co-op in Somerville, MA; and a rebuilt Davis Community Co-op in Davis, CA.

Returning members include the deCleyre Co-op in Memphis, TN; and Kresge Food Co-op in Santa Cruz, CA.

NASCO negotiated an interim affiliation agreement with five co-ops in Ontario, Canada: Science '44 in Kingston; Guelph Campus Co-op; Campus Co-operative Residences, Inc. and Neill-Wycik Co-operative College in Toronto; and Waterloo Co-operative Residence, Inc.

Developing New Co-ops

Through our affiliate organization, the Campus Cooperative Development Corporation (CCDC), NASCO last year promoted the creation of new co-ops throughout North America.

CCDC staff met with organizing groups and participated a panel on campus cooperative development at the University of Victoria in British Columbia.

CCDC promoted AB 1611 in California, which was signed into law in October 2001. This bill makes California campus co-ops eligible for state bond financing and could prove to be model legislation for co-op development in other states and provinces.

CCDC is assisting the Nickel City Cooperative organizing group in Buffalo, New York, to purchase its very first co-op house by helping the group obtain subsidiary financing from the Kagawa Fund for Student Cooperative Development.

Our constant efforts to expand the Kagawa Fund received a major boost when Riverton Community Housing voted to invest \$100,000 (US) in the loan fund. Not only did this investment help fund the Buffalo project, it also enabled Kagawa to loan \$80,000 to help finance NASCO Properties' newest house in Chicago.

In cooperation with the CCDC Board, NASCO hired a new Development Coordinator, Tracie Citron, from Acme House in Athens, Ohio. We are pleased to welcome Tracie to staff, as well as thank outgoing Development Coordinator Eric Guetschoff for four years of tremendous service.

Expanding Our Co-op Network

One of the main difficulties in creating campus co-op housing is securing loan collateral. Our second affiliate, NASCO Properties, solves this problem by purchasing property for organizing groups and leasing it back to the local cooperative. In the past year, NASCO Properties' holdings have increased from nine houses to eleven.

NASCO Properties purchased a second co-op house in Urbana, Illinois, for the Community Organization of Urbana-Champaign (COUCH) cooperative. The new property, now called Summit, will provide co-op housing for 16 co-op members next year.

NASCO Properties is currently working on its largest project to date in Chicago. The building will provide housing for 52 members in the Hyde Park district.

NASCO Properties also approved a new 5-year Strategic Plan this year. This plan

envisioning continued expansion in NASCO Properties' campus co-op housing at a rate of over 10% a year!

Growing Our Movement

As an association of co-ops from campuses and communities across North America, NASCO constantly strives to represent the full scope of the campus cooperative sector.

Cooperation Across Borders: NASCO elections led to the return of Canadian members to the board. As a result, the NASCO Board now has four Canadian representatives and the NASCO executive has two Canadian members.

Promoting Movement Diversity: NASCO held a diversity workshop at its spring Board meeting and is making renewed efforts to promote diversity among its member cooperatives. NASCO is also supporting the efforts of the Cooperative Development Foundation to develop campus co-ops on campuses with large African-American and Latino populations.

Publicizing Our Cause: NASCO President Deniz Tuncer was guest editor of a special campus co-op issue of *Communities*, a magazine published by the Fellowship for Intentional Community. This issue has resulted in NASCO receiving many inquiries from people wanting to form their own co-ops.

Promoting Cooperation among Cooperatives

Mutual aid is a bedrock cooperative principle. This year, more than most, demonstrated that principle's vital importance.

When fires severely damaged co-op houses in Austin, Texas and Madison, Wisconsin, NASCO called attention to the plight of co-op members who lost their personal belongings in these fires. Campus co-ops responded by raising over \$10,000 to help affected co-op members.

NASCO participated in the international campaign, led by the National Cooperative Business Association

tapping
into the
energy

Looking to the Future

In 1944, at the 100th anniversary of the founding of the first modern cooperative in Rochdale, England, the Cooperative League of the USA, now known as the National Cooperative Business Association, held a conference on the future of the cooperative movement. With the theme *Charting the Middle Way*, this conference explored how to build a co-op movement that utilizes the strengths of both individual initiative and collective solidarity.

Today, NASCO strives to continue this work as we aim to help our members think cooperatively. Only in this way can we achieve our vision of building "a socially and financially responsible North American cooperative sector for all people and organizations interested in applying the principles and practices of cooperation."

This year, NASCO is in the midst of revising its five-year Strategic Plan. Key goals of this plan include:

- Creation of an Internet Information Clearinghouse, so our members can more easily compare policies and practices with fellow NASCO member cooperatives.
- Greater outreach to campus co-op alumni, so that campus co-op members maintain a lifelong commitment to cooperatives.
- Improving the organization of NASCO's extensive co-op education materials, so that members' co-op education needs are more readily met.
- Improvement of NASCO's representation of Canadian co-ops, so that NASCO provides the same level of representation to Canadian campus co-ops as to U.S. co-ops.
- Promotion of diversity in NASCO member co-ops, to help ensure the accessibility of campus cooperatives to all.
- Continued expansion of both NASCO member education and campus co-op development efforts.

Meeting these goals will not be easy. But then again, neither was it easy to form NASCO Properties, to create a Campus Cooperative Development Corporation that funnels contributions from existing co-ops to develop new cooperatives, or to build the NASCO Institute into the internationally-recognized event that it is today. As always, the key will be to tap into the energies of our membership; when we do, they rarely disappoint.

Members and Supporters

Active Members

1614 Co-op
Lawrence, KS
Acme House/Student Cooperative Organization
Athens, OH
Brown Association for Cooperative Housing
Providence, RI
Chateau Student Housing Cooperative
Minneapolis, MN
CoLiBri Urban Housing Collective
St. Louis, MO
College Houses Cooperatives, Inc.
Austin, TX
Community of Urbana-Champaign Cooperative
Housing
Urbana, IL
Davis Campus Cooperatives
Davis, CA
deCleyre Cooperative
Memphis, TN
Franklin Student Housing Cooperative
Minneapolis, MN
Groundwork Books
San Diego, CA
Hei Wa Cooperative House
Ann Arbor, MI
Inter-Cooperative Council at the University of
Michigan
Ann Arbor, MI
Inter-Cooperative Council - University of Texas
Austin, TX
Kent Cooperative Housing, Inc.
Kent, OH
Kresge Food Co-op
Santa Cruz, CA

Madison Community Cooperative
Madison, WI
Marcy Park Student Housing Cooperative
Minneapolis, MN
Marshall Student Housing Cooperative
Minneapolis, MN
Massala Community Housing
Boulder, CO
Millstone Cooperative
Somerville, MA
MOSAIC
Evanston, IL
MSU Student Housing Corporation
East Lansing, MI
Oberlin Students Cooperative Association
Oberlin, OH
Pika House
Cambridge, MA
Qumbya Cooperative
Chicago, IL
River City Housing Collective
Iowa City, IA
Santa Barbara Student Housing Co-ops
Isla Vista, CA
Santa Cruz Student Housing Co-ops
Santa Cruz, CA
San Francisco Student Community Housing
Organization
San Francisco, CA
Sherwood Cooperative Association
Seattle, WA
Stone Soup Cooperative
Chicago, IL
Students' Cooperative Association

Eugene, OR
Student Heritage Houses, Inc.
Austin, TX
Sunflower House
Lawrence, KS
University Cooperative Housing
Association
Los Angeles, CA
University Cooperative Housing Project
Tucson, AZ
UCSD Food Co-op
San Diego, CA
UMASS Student-Controlled Businesses
Amherst, MA
University Students' Cooperative
Association
Berkeley, CA
Von Cramm Co-op
Ithaca, NY
Whitehall Cooperative
Austin, TX

Interim Affiliates

Campus Co-operative Residences, Inc.
Toronto, ON
Guelph Campus Co-operative
Guelph, ON
Neill-Wycik Co-operative College
Toronto, ON
Science '44 Co-operative
Kingston, ON
Waterloo Co-operative Residences, Inc.
Waterloo, ON

Associate Members

Circle Pines Center

Co-operative Housing Federation of
Canada
The People's Car Co-operative
Riverton Community Housing
Twin Oaks Community
[Individual Contributors](#)
July 2000-June 2001
Alison Amudar
Luther Buchele
Bradford Caldwell
James Canup
Gillian Coulter
Robert Cox
J.G. Craig
John L. Eberhardt
Warren Fincher
Margie Greene
Dave Gutknecht

Grant Funders

National Cooperative Business Association
Mutual Service Insurance Foundation

Additional Organizational Donors

Amalgamated Bank of New York
Boulder Housing Coalition
Cass Corridor Food Co-op
Cooperative Development Foundation
Co-op Optical
Credit Union National Association
First Rochdale Cooperative
Grain Train Natural Foods Co-op
Greenstar Cooperative Market
Hanover Consumer Cooperative Society,
Inc.

Boards of Directors

North American Students of Cooperation (NASCO)

Deniz Tuncer, President
Sacramento, California

Bradford Caldwell, Vice President—US
Washington, DC

Ian McClennan, Vice President—Canada
Toronto, Ontario

Jacob Stegenga, Treasurer
Toronto, Ontario

Honey Shor Posner, Secretary
Berkeley, California

Chris Charbonneau
Minneapolis, Minnesota

Gillian Coulter
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Jason Heinrich
Athens, Ohio

Amy Jester
Chicago, Illinois

Margaret Martin
Austin, Texas

Cleo Prellwitz
Toronto, Ontario

Jonathan Rochkind

Campus Cooperative Development Corporation (CCDC)

Tyra Robertson, President
Austin, Texas

Holly Jo Sparks, Vice President
Santa Barbara, California

Joan Bulmer, Treasurer
East Lansing, Michigan

Forrest Crawford
Oberlin, Ohio

John Colborn
New York, New York

Phil Davis
Austin, Texas

Gary Ellis
Minneapolis, Minnesota

Melinda Everett
Austin, Texas

Ben Phillips
Los Angeles, California

George Proper
Berkeley, California

Sheila Ritter
Ann Arbor, Michigan

NASCO Properties (NP)

Andrea Mills, President
Urbana, Illinois

Brian Dahlk, Treasurer
Madison, Wisconsin

Stephen Konieczka
Chicago, Illinois

Joan Bulmer
East Lansing, Michigan

Max Krochmal
Santa Cruz, California

Chris Charbonneau
Minneapolis, Minnesota

Zaius Gilkoff
Austin, Texas

Jason Heinrich
Athens, Ohio

Ann Heonke
Boulder, Colorado

Holly Jo Sparks
Santa Barbara, California

Vision
To achieve a **socially and financially responsible** North American economic sector for all people and organizations interested in **applying the principles** and practices of cooperation.

Mission

To further our vision through work with campus

cooperatives by **providing**

resources, assisting development, and

Balance Sheet

ASSETS

Cash	9,391
Accounts Receivable	5,350
Other Current Assets	-64
Fixed Assets (less depreciation)	771
Security Deposit	600

Total Assets 16,048

LIABILITIES & EQUITY

Liabilities	
Accounts Payable	3,618
Deferred Income	3,900
Loan Payable	673

Total Liabilities 8,191

Equity	
Retained Earnings	3,686
Net Income	4,171

Total Equity 7,857

Total Liabilities & Equity 16,048

Statement of Activities

REVENUE

Dues Income	80,525
Grants & Miscellaneous Income	13,181
Institute Income	53,770
Other Member Service Income	10,835
NASCO Product Sales	686
CCDC & NP Personnel Contracts	67,800

Total Income 226,797

EXPENSES

Please note that payroll is not divided into cost categories; all other expense categories contain only direct expenses.

Payroll	135,043
Governance/Board Expense	7,896
General & Administrative	21,278
Representation	1,756
Staff & Managers' Conference	9,062
Fundraising	160
Institute	32,365
Member Visits and Related Expenses	7,293
Co-op Intern Program	1,834
NASCO Product Purchases	1,302
Co-op Voices	2,604
Guide to Campus Co-ops	233
Columbus Organizing Project	175
Prior Year Expenses	1,625

Total Expense 222,626

4,171

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