

Poster from WestCo 2015, "Liberation through Cooperation," which was held in Berkeley, CA

Program Summary

NASCO Institute: annual conference of cooperators from across the continent

Staff and Managers Conference: event tailored to the unique needs of groupequity housing cooperative staff

Internship Network: connecting future co-op leaders with cooperative career opportunities

Resource Library: free online templates, trainings, videos, policies, and technical resources

Regional Conferences: support to local groups to organize regional gatherings of cooperators

On-site training and consulting: visiting member cooperatives each year

Remote technical assistance: in-depth assistance and consulting to member co-ops on an as-needed basis



Morgan Crawford (Director of Education), Corrigan Nadon-Nichols (Director of Development), Daniel Miller (Director of Properties), and Rek Kwawer (Director of Operations) take a break from work to climb a mountain during their annual staff retreat!



Former NASCO board members Brian Donovan and Kim Garmany welcome former board member Rebecca Wolfe into the NASCO Hall of Fame.



A "field of magical unicorns" as one participant described the 2015 Staff & Managers Conference



Nikki Marín Baena delivers NASCO Institute keynote.

Letter from Staff

Thank you for your support through this exciting and successful year! Thanks to our members, NASCO's programs were wellattended and people had great things to say about their experiences.

We expanded some of our existing programs and started some new projects, including a series of video trainings now available on our website. With NASCO's help, several new co-op houses were purchased that will serve hundreds of members over the years. We reached thousands of cooperators through our trainings. Hundreds of co-op members received technical assistance and legal advice.

Because of your support, and the support of our many dedicated board members and volunteers, NASCO was able to do all of this work with a staff of four. Thank you.

NCBA

Partnerships and Movement Building

NASCO's work is made possible through cooperation with other co-op organizations. Circle Pines Center, Collective Seeds Consulting Co-op, the Cooperative Development Institute, the Federation of Egalitarian Communities, the National Cooperative Business Association, Philadelphia Area Cooperative Alliance, Riverton Community Housing, and UTILE all supported NASCO by joining as Associate Members.

In 2015, through a grant from the CHS Foundation, we were able to produce 40 new video webinars with the Toolbox for Education and Social Action (TESA). 10 of NASCO's most popular trainings are now available in short modules on our website.

We also supported a new Canadian student cooperative in Montreal. UTILE is supported by students at Concordia University, and will be opening a 100+ bedroom cooperative by 2019. Several of their leaders attended NASCO Institute 2014, presenting workshops on obtaining funding from student government and using social media in co-ops.

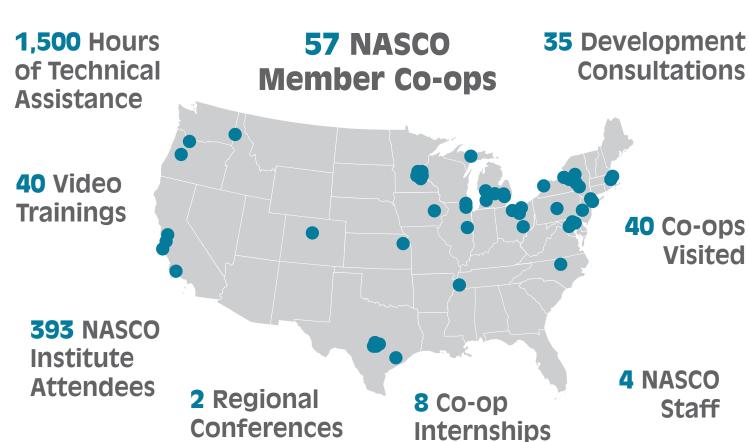












NASCO Members

NASCO had over 50 Active Members, who support our work to advance the co-op movement. Membership in NASCO is open to any non-profit cooperative in a campus area. Co-op allied organizations can join as Associate Members. Individuals, including cooperative alumni, can join as Individual Members. This year, we welcomed two new cooperatives to NASCO: the Marquette Climber's Cooperative and the UC Davis Tri Co-operatives.

Visiting Co-ops

In 2015, NASCO's staff spent nearly 1,500 hours on direct services to NASCO member cooperatives. Most of this time was spent onsite, visiting NASCO members to learn about their cooperatives, connect them to other cooperative resources, and provide trainings or consulting. We visited 40 co-ops, including 33 NASCO members.

NASCO Properties

NASCO Properties offers stability, resources, and staffing assistance to participating co-ops across the US, and functions as a 'Co-op of Co-ops' through board representation.

NASCO Properties completed a year of planned growth, with the board considering proposals from seven cooperatives applying to join or expand through NASCO Properties. The board chose two of the seven proposals, adding a new cooperative in Athens, OH, and working towards the acquisition of a new cooperative in Lawrence, KS. Several other existing cooperatives applied to be part of the NASCO Properties through the Request for Proposals, and several of these will work with NASCO to purchase property independently.



The Chicago sky-line, accompanied by all three of the NASCO Family Boards at a leadership summit in June 2014



Co-op members developing their facilitation skills in a workshop with NASCO staff



Firehouse, the newest member of the NASCO Family, in Athens, OH

Governance

The three NASCO family boards had 48 members during the course of 2015, representing 26 different cooperatives and organizations.

30 people from all three boards and NASCO staff gathered for a one-day leadership summit in Chicago in June 2014. This was a full day of opportunities for members of the boards to meet each other and begin the visioning work that will lead to the creation of a new strategic plan in 2016.

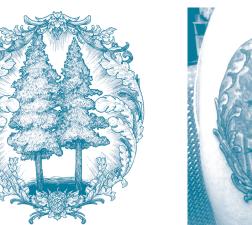


A sea of co-opers fills the ballroom at the NASCO Institute 2014 Banquet & Hall of Fame

NASCO Institute 2014

With the theme of "Co-ops for Life: Owning our Future," NASCO Institute 2014 was one of the most highly attended in recent memory. 393 people participated in 70 workshops and sessions. Participants came from 77 different cooperatives and organizations.

Every single workshop was put into our Resource Library—that's dozens of new resources available online for anyone to use.





This year's theme and poster resonated so much with one participant that they had the artwork tattooed on their arm.

Program Highlights

Staff and Managers Conference:

24 attendees (from 12 co-ops) attended this two-day training in Austin, TX. Sessions included a case study in co-op expansion, a presentation by Mike Beall (CEO of the National Cooperative Business Association), and a tour of local co-ops.

Cooperative Financial Comparison:

This was a pilot program requested by our members. We compared data from 7 co-ops, highlighting trends and differences. Our goal is to expand this tool to give co-ops a sense of how similar cooperatives manage their finances.

Resource Library: Added 144 new resources, including 56 from Institute and 40 new cooperative education videos.

Cooperative Internship Network: Placed 8 interns (out of 44 applicants) with 7 host sites.

Regional Conferences: We supported two regional conferences last year, both on the West Coast. Over 100 people gathered in Davis, CA in May 2014, and over 60 people gathered in Berkeley, CA in April 2015.

New **video trainings** in NASCO's Resource Library:

Board Roles & Consensus Process Fair Housing Responsibilities Cooperative Movement Incorporation

Conflicts of Interest Cooperative Principles Making Meetings Great Conflict Resolution Co-op Development Staff Evaluations

These videos are broken down into short modules for easy watching! Check them out at: www.nasco.coop/resources

Developing New Cooperatives

NASCO Development Services provides technical assistance and consulting to cooperatives that are purchasing properties or refinancing their loans.

NASCO fielded 35 inquiries about starting new cooperatives, and provided free consultations to 30 of these groups.

This year, NASCO focused on helping Horizontal Housing, a co-op in Baltimore, MD, to purchase their second property, a row house adjacent to their first property, purchased in 2013. NDS also worked on the purchase of a new NASCO Properties house in Athens, OH.

The Kagawa Student Cooperative Reinvestment fund currently holds investments from 4 co-ops, with \$200,000 dollars available to lend toward new cooperative development. Trustees come from Riverton Community Housing, ICC Ann Arbor, College Houses, Michigan State University Student Housing Cooperative, Oberlin Student Cooperative Association, and the Cooperation Group.



Horizontal Housing now controls all three of these adjacent row houses.



A group of co-opers from the Genesee Valley Cooperative working with NASCO staff on co-op development

Active Members in 2015

3B: The Downtown Brooklyn Bed & Breakfast Brooklyn, NY

4th Street Co-op Minneapolis, MN

Berkeley Student Cooperative Berkeley, CA

Bitternut Collective Syracuse, NY

Bloomington Cooperative Living (BCL)

Bloomington, IN
Boulder Housing Coalition

Boulder, CO
Cambridge Cooperative Club

Cambridge, MA

Central PA Community Housing
State College, PA

Chateau Housing Cooperative Minneapolis, MN

Co-op Housing University of Maryland (CHUM) College Park, MD

College Houses Austin, TX

Community Housing Expansion of Austin (CHEA) Austin, TX

Community of Urbana Cooperative Housing (COUCH) Urbana, IL

DeCleyre Cooperative Housing Memphis, TN

Divine Cooperative Brooklyn, NY

Endeavor Collective Binghamton, NY

Franklin Housing Cooperative Minneapolis, MN

Letter from the President

Dear members, supporters, partners, donors, and friends,

Genesee Valley Cooperative Geneseo, NY Grand Rapids Alliance of

Cooperative Communities (GRACC)
Grand Rapids, MI

Horizontal Housing Baltimore, MD

Houston Access to Urban Sustainability (HAUS) Houston, TX

ICC Ann Arbor Ann Arbor, MI

ICC Austin

Austin, TX
Kalamazoo Collective Housing
Kalamazoo, MI

Kent Cooperative Housing Kent, OH

Lucy Stone Cooperative Roxbury, MA

Madison Community Cooperative *Madison*, WI

Marcy Park Co-op Minneapolis, MN

Marquette Climbers' Cooperative Marquette, MI

Marshall Housing Co-op Minneapolis, MN

MOSAIC Evanston, IL

MSU Student Housing Cooperative (MSU-SHC) East Lansing, MI

Nickel City Housing Co-op Buffalo, NY

Oberlin Student Cooperative Association (OSCA)

Oberlin, OH
Portland Collective Housing

Portland, OR

Qumbya Housing Cooperative
Chicago, IL

Red Clover Collective Baltimore, MD

River City Housing Collective (RCHC)
Iowa City, IA

Rosewood Housing Cooperative Austin, TX

2015 has been a fun and exciting year for NASCO, and we're happy to be sharing our year's

highlights and milestones with you. The work of NASCO continues, with a primary focus as

always being on education within the youth cooperative movement. Nearly four hundred NASCO members and affiliates attended our annual Cooperative Education and Training Institute in

November 2014 in Ann Arbor, Michigan. While gathered together, our members also sent delegates

to represent their voices at our Annual General Meeting, where they evaluated potential changes

to our bylaws and offered our boards and staff feedback for the future of NASCO. This year's feedback is exceptionally exciting to receive as all three of our boards look forward to meeting

2015 was also a year for deepening our relationships with other cooperative groups, as well as

time spent developing and building new ones. Using a grant from the CHS Foundation, NASCO partnered with the Toolbox for Education and Social Action (TESA) to create and upload video

trainings for many of the most commonly requested NASCO workshops and skillshares. These

are broken down into five to ten minute segments, allowing NASCO members to provide trainings

to their own membership in whatever size pieces and on whatever schedule they would like. The

relationship between NASCO and the Anti-Oppression Resource and Training Alliance (AORTA)

continues to be a strong support. In addition to providing excellent workshops for Institute,

AORTA also provided trainings to the NASCO board. NASCO has worked with both Canadian-

based Unite de Travail pour l'Implantation de Logement Etudiant (UTILE), which is working to

develop the first student housing cooperative in Montreal, as well as with the National Cooperative

Business Association (NCBA) to help promote the cooperative movement worldwide. NASCO also

supported the United States Federation of Worker Cooperatives (USFWC) with fiscal sponsorship.

I appreciate this chance to share highlights with all of you from NASCO's most recent year; I look

forward even more to working with all of you to build and create the highlights of our next year

and working together for a strategic planning and visioning session in Summer of 2016.

Santa Barbara Student Housing Cooperative (SBSHC) Goleta, CA

Santa Cruz Student Housing Coop (SCSHC) Santa Cruz, CA

Seedpod Co-op - Boston Community Cooperatives Boston, MA

Solar Community Housing Association Davis, CA

Steel House Moscow, ID

Stewart Little Co-op Ithaca, NY

Stone Soup Cooperative Chicago, IL

Student Cooperative Organization Athens, OH

Students' Co-op Minneapolis, MN

Students' Co-op Association Eugene, OR

The Hive Ann Arbor, MI

The Life Center Association (LCA) Philadelphia, PA

The Steiner House Cleveland, OH

Treehaus Brooklyn, NY

UC Davis Tri-Cooperatives Davis, CA

University of Kansas Student Housing Association (UKSHA) Lawrence, KS

Weaver Community Housing Association Carrboro, NC

Whitehall Cooperative Austin, TX

NASCO Board Members

Alex Green Gabriela Palavincini Michael Eugenio Dominguez Mingwei Huang Alexandria Collins Jennifer Scott **Arthur Smith** Nick Harvey Justin Chandler Scarlett McIntosh Ben Perez Kit Fordham Brad Hunt Sneha Narayan Lana Wong Charlie DeTar Topaz Hooper Layla Oghabian Dan Newton Trio Harris Leila Benedyk Daniel Kronovet Tyler Miller Maria Langlois Vivian Onuoha

The North American Students of Cooperation (NASCO) Family organizes

and educates affordable group equity co-ops and their members for the

purpose of promoting a community oriented cooperative movement

NASCO Development Services Board Members

Maya Menlo

Angela Atwood Holly Jo Sparks Nick Coquillard
Bek Saunders Jason Hering Nick Hill
Chiji Ochiagha Jeff Bessmer Rek Kwawer
Emily Ng Jeremy Frederiksen Tony Sanny
Lincoln Miller

NASCO Properties Board Members

Clinton Parker Jason Hering Michael Eugenio
Cola Bickford Jay Kim Noah Compo
Collin Black Kritters Blevins Rek Kwawer
Emily Ng Lincoln Miller Shala Hill
Gatlin Johnson Meg Seidel Tyler Miller

Associate Members

Federation of Egalitarian Circle Pines Center Riverton Community Communities Housing Collective Seeds Consulting Co-op National Cooperative L'Unité de travail **Business Association** pour l'implantation Cooperative de logement étudiant Philadelphia Area Development Institute (UTILE) Cooperative Alliance

Individual Members

Sarah Alper Steve Dubb Neily Jennings Ian Basinger Jorge Flores Jane Larson Sam Calahan Janet Herrgesell Marlene Nuart Cheron Constance Topaz Hooper Alison Roseberry-Polier Melissa Smith Joshua Curry-Bascome Annie Hoy Brian Donovan Andrea Jacome

Donors

Layla Ananda Jim Ellinger North Coast Co-op Gregory Carlson Nancy Evans Northcountry Cooperative John Colborn Erin Hancock Development Fund Cooperative Matt Heft George Proper Development Stewart Kohl Foundation **Riverton Community** Margaret Lamb Housing Cooperative Matthew Lechel Development Institute Dave Rugg Bob Luker Robert Cox Wedge Community Co-op NASCO Development Brian Dahlk Services Whole Foods Co-op Dill Pickle Food Co-op New Pioneer Willimantic Food Coop Brian Donovan Cooperative Society

Grant Support From

CHS Foundation Ralph K. Morris Foundation

New Economy Coalition The Cooperative Foundation

NASCO Profit & Loss

May 2014 - April 2015

Revenue	
Contributed Revenue	18,219
Earned Revenue	317,537
Gross Profit	335,755
Expenses	
Personnel Expenses	185,528
Office Expenses	13,641
Staff Development	2,185
Staff Travel	17,795
Events & Meetings	53,055
Promotions	3,102
Overhead	25,583
Other Expenses	3,307
Total Expenses	304,195
Net Operating Income	31,560

NASCO Balance Sheet

As of April 30, 2015

ASSETS	
Total Bank Accounts	115,746
Total Accounts Receivable	15,835
Total Other current assets	8,128
Total Fixed Assets	(366)
Funds held in trust by others	425
TOTAL ASSETS	139,769
LIABILITIES AND EQUITY	
Total Accounts Payable	1,868
Total Credit Cards	
Total Other Current Liabilities	3,064 (2,084)
Total Current Liabilities	2,848
Notes/loans-long term	4,044
Total Liabilities	·
Total Liabilities	6,892
Equity	
Opening Bal Equity	(9,590)
Unrestricted (retained earnings)	93,675
Board desig Special project	10,076
Board desig Reserve	7,157
Net Income	31,560
Total Equity	132,878
TOTAL LIABILITIES AND EQUITY	139,769

NASCO Development Services Profit & Loss

May 2014 - April 2015

Revenue	
Dues Revenue	46,107
Total Revenue	46,107
Expense	
Staff & Management	41,497
Governance	1,296
Admin & Misc.	1,996
Other Program Expense	3,312
Prior Year Income Tax	207
Total Expense	48,308
Net Operating Income	(2,200)

NASCO's Income

NDS Staffing
NP Staffing
NP Staffing
Other Income

Membership
Dues

Educational
Program Fees

NASCO Properties Profit & Loss

May 2014 - April 2015

Revenue	
Rental Revenue	876,733
Other Revenue	185
Interest Revenue	5,130
Gross Profit	882,048
Expenses	
Co-op Property and Liability	62,498
Insurance	
Interest Expense	183,118
Co-op Property Taxes	114,250
Co-op Maintenance and Repairs	70,145
Co-op Utilities	7,782
Professional and Management	76,866
Fees	
Board Expenses	9,042
Dues	6,649
Scholarships	10,379
Depreciation	169,401
Bad Debt Expense	8,132
Miscellaneous	1,138
Total Expenses	719,400
Net Operating Income	162,648

NASCO Properties Balance Sheet

As of April 30, 2015

ASSETS	
Cash and Cash Equivalents	382,549
Accounts Receivable	71,972
Property and Equipment, net of	4,738,829
depreciation	
Prepaid Insurance	10,488
Security and Other Deposits	1,687
Preferred Shares	40,000
Loans Receivable	95,644
TOTAL ASSETS	5,341,169
LIABILITIES AND EQUITY	
Accounts Payable & Accrued	(111)
Expenses	
Interest Payable	2,166
Property Taxes Payable	31,648
Member Vacancy Reserve	75,019
Member Deposits	41,921
Notes Payable	4,091,191
Total Liabilities	4,241,834
Equity	
Unrestricted (Retained	1,099,335
Earnings)	
Total Equity	1,099,335
TOTAL LIABILITIES & EQUITY	5,341,169

NASCO Development Services Balance Sheet

As of April 30, 2015

ASSETS	
Checking/Savings	20,931
Accounts Receivable	285
TOTAL ASSETS	21,216
LIABILITIES & EQUITY	
Equity	
Retained Earnings	23,416
Net Income	(2,200)
Total Equity	21,216
TOTAL LIABILITIES & EQUITY	21,216

Yours in cooperation, unity, and work,

Jennifer E. Scott President, NASCO Board of Directors

